

Faraday Investor Conference

Faraday Reports First Quarter 2024 Results

Revenue for 1Q24 was NT\$2,579 Million with a Reported EPS of NT\$1.13 NRE More Than Doubled Quarter-Over-Quarter, Setting a New Record High

First Quarter 2024 Highlights [1]

- Revenue of NT\$2,579 million (US\$82.3 million)
- Gross margin was 46.5%
- Net income attributed to stockholders of the parent was NT\$280 million (US\$8.9 million)
- Earnings per share of NT\$1.13

<Hsinchu, Taiwan – Apr. 23rd, 2024> Faraday Technology Corporation ("Faraday" or the "Company") (TWSE: 3035), a leading fabless ASIC service and silicon IP provider, today announced its consolidated financial results for the first quarter of 2024. First quarter consolidated revenue was NT\$2,579 million, down by 9% QoQ and down by 21% YoY, with gross margin of 46.5%. Net income attributed to stockholders of the parent was NT\$280 million, with a basic EPS of NT\$1.13.

Looking back at the first quarter, overall revenue decreased by 9% QoQ and 21% YoY, amounting to NT\$2,579 million. Regarding product portfolio, although IP and mass production revenue decreased compared to the previous quarter, NRE revenue exhibited significant growth, increasing by 111% QoQ and 2% YoY, reaching NT\$627 million, setting a new quarterly record high. Gross margin increased by 0.6 percentage points from the previous quarter to 46.5%, influenced by product mix, but operating expenses increased by 5% QoQ resulting in a 3.9 percentage points decrease in operating margin to 12.3% from the previous quarter. Basic earnings per share was NT\$1.13. Customer inventory adjustments continued in the first quarter, but the Company's main focus is niche-oriented market, and these products diverge from consumer-oriented applications, exhibiting long lifecycles and good resilience. After adjustments, momentum is expected to gradually recover. NRE saw significant growth this quarter, driven by the Company's long-term accumulated design wins and new cases in advanced processes, with NRE revenue in the first quarter more than doubling QoQ, setting a new quarterly historical record. With a comprehensive portfolio of IPs in mature processes and deep technical expertise, the Company can meet various customer design needs. Internally, the Company is strengthening its R&D environment and capabilities for advanced processes and attracting more

R&D resources. Externally, the Company is expanding partnerships to increase collaboration opportunities and accelerate the learning curve for advanced processes. In the first quarter, design wins maintained consistent growth. Not only are design wins stable for mature processes, but also, in the advanced process area, Faraday's design capabilities have been recognized by customers and partners, enabling the Company to successfully obtain advanced process ASIC design cases from international clients.

Looking ahead to second quarter, consolidated revenue is expected to grow compared to previous quarter. NRE revenue is expected to continue its upward trajectory, mainly driven by advanced processes, reaching a new quarterly record high. The company is actively expanding its partnerships, notably becoming the first in Taiwan to join Arm® Total Design ecosystem as a design service partner. Additionally, collaboration with Intel on their 18A process for the development of a 64-core SoC integrating Arm Neoverse CSS signifies both partner recognition and an opportunity for rapid expansion into multiple advanced processes, presenting significant growth prospects for Faraday's ASIC business. The Company is committed to facilitating both advanced process and advanced packaging capabilities, positioning itself uniquely as one of the few ASIC companies with front to back end design capabilities. Faraday will continue to strengthen the four key competitive advantages, including the increase of design resources, enhancement of ASIC and IP design capabilities, expansion of design coverage, and refinement of ASIC management mechanisms. Simultaneously, the Company is actively collaborating with supply chain partners to integrate design capabilities with the value chain, leveraging a flexible operational model to swiftly seize opportunities in advanced process ASICs.

[1] Unless otherwise stated, all financial figures discussed in this announcement are prepared in accordance with Taiwan-International Financial Report Standards (TIFRSs). They represent comparisons among the three-month period ended March 31, 2024, the three-month period ended December 31, 2023, and the equivalent three-month period that ended March 31, 2023. For all 1Q24 results, New Taiwan Dollar (NT\$) amounts have been converted into U.S. dollars at the exchange rate of NT\$31.34 to one U.S. dollar.

Summary of Operating Results

Operating Results

(Amount: NT\$ million)	1Q24	4Q23	QoQ% change	1Q23	YoY% change
Revenues	2,579	2,824	-8.7	3,262	-21.0
Gross profit	1,200	1,297	-7.5	1,458	-17.7
Operation expenses	(883)	(840)	5.2	(808)	9.3
Operating income	317	457	-30.7	650	-51.3
Non-operating items	38	6	532.9	(10)	-472.5
Net income attributed to stockholders of the parent	280	320	-12.4	502	-44.2
EPS (NTD)	1.13	1.29		2.02	

Detailed Financials Section

COGS & Expenses & Non-Operating Items

(Amount: NT\$ million)	1Q24	4Q23	QoQ% change	1Q23	YoY% change
Revenues	2,579	2,824	-8.7	3,262	-21.0
Operating costs	(1,379)	(1,527)	-9.7	(1,804)	-23.6
Gross profit	1,200	1,297	-7.5	1,458	-17.7
Gross margin (%)	46.5%	45.9%		44.7%	
Operating expenses	(883)	(840)	5.2	(808)	9.3
Operating income	317	457	-30.7	650	-51.3
Operating margin (%)	12.3%	16.2%		19.9%	
Non-operating items	38	6	532.9	(10)	-472.5

Current Assets

	As of				
(Amount: NT\$ million)	A3 01				
(Amount: 1413 million)	Mar 31,	Dec 31,	Mar 31,		
	2024	2023	2023		
Cash and cash equivalents	9,940	5,715	5,482		
Notes and accounts receivable, net	886	1,559	1,490		
A/R Turnover Days	43	44	40		
Inventories, net	956	1,187	2,306		
Inventory Turnover Days	71	115	135		
Total current assets	12,639	8,873	9,730		

Liabilities

As of			
Mar 31,	Dec 31,	Mar 31,	
2024	2023	2023	
3,507	3,236	3,672	
1,094	999	1,035	
2,413	2,237	2,637	
694	328	337	
4,201	3,564	4,009	
30.1%	36.2%	40.4%	
	2024 3,507 1,094 2,413 694 4,201	Mar 31, Dec 31, 2024 2023 3,507 3,236 1,094 999 2,413 2,237 694 328 4,201 3,564	

Analysis of Revenues

NRE Revenues Breakdown by Application

Application	1Q24	4Q23	1Q23
Communication	31.1%	19.8%	25.5%
Industrial	39.5%	13.7%	23.6%
MM/Con/PC	3.5%	9.7%	10.0%
AloT	25.9%	56.8%	40.9%

NRE Revenues Breakdown by Geometry

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Geometry	1Q24	4Q23	1Q23
<u>≥</u> 0.25um	-	1.3%	0.0%
0.11um~0.18um	5.5%	9.4%	12.6%
55nm~90nm	6.8%	20.4%	11.1%
40nm	19.4%	19.1%	15.9%
≦28nm	68.3%	49.8%	60.4%

MP Revenues Breakdown by Application

Application	1Q24	4Q23	1Q23
Communication	4.4%	5.7%	14.6%
Industrial	38.1%	49.0%	47.9%
MM/Con/PC	10.0%	6.7%	6.7%
AloT	47.5%	38.6%	30.8%

MP Revenues Breakdown by Geometry

Geometry	1Q24	4Q23	1Q23
<u>≥</u> 0.25um	0.3%	0.6%	1.5%
0.11um~0.18um	27.0%	38.7%	26.7%
55nm~90nm	46.5%	39.2%	35.8%
40nm	15.6%	10.8%	27.7%
<u>≤</u> 28nm	10.6%	10.7%	8.3%

Total Revenues Breakdown by Billing Method

Billing	1Q24	4Q23	1Q23
MP	62.9%	77.2%	69.4%
NRE	24.3%	10.5%	18.9%
IP	12.8%	12.3%	11.7%

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About Faraday Technology Corporation

Faraday Technology Corporation (TWSE: 3035) is dedicated to the mission of benefiting humanity and upholding sustainable values in every IC it handles. The company offers a comprehensive range of ASIC solutions, including total 3DIC packaging, Neoverse CSS design, FPGA-Go-ASIC, and design implementation services. Furthermore, its extensive silicon IP portfolio encompasses a wide array of offerings, such as I/O, Cell Library, Memory Compiler, ARM-compliant CPUs, LPDDR4/4X, DDR4/3, MIPI D-PHY, V-by-One, USB 3.1/2.0, 10/100 Ethernet, Giga Ethernet, SATA3/2, PCIe Gen4/3, and SerDes. For further information, visit www.faraday-tech.com or follow Faraday on LinkedIn.